



Winner Lee



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**HEGUAN** Apparel Co., Ltd. ,located in Nantong city, Jiangsu Province, established in 2005 with about 20 operators is a manufacturer that specializes in supplying high quality custom-made garments.

The philosophy of our company : The customer is god. We treat them like the members of the family or the ones we love. I often talk to my friends and tell them that to communicate with your customers is just like you are being in a relationship with them. you must be kind and nice enough to them and always thinking of their wishes and feelings and be careful not to hurt or upset them since I know how much my customers mean to my business.

In a bid to satisfy our customers, we've been acting in a cautious and prudent way and thinking things in their position. To provide our clients with more than what they expect is the final goal we are striving to achieve.

**The products we're most experienced with as below:**

Women's Apparel, Sportswear, Jeans and some accessories, such as Neckties, Scarves, Hats/ Beanies, Caps, etc..

We have our own factory, but we cannot make all types of garments on our own so we also have a few long-established partner factories to work with.

## What you can get from us

1, Respect - I listen to our customers, I respect your choices, We always make the products as you requested. We suggest if some changes are needed, but we always ask first, we never make decisions for you.

2, Quality products for reasonable price- It's known the quality of products is paramount, no quality no continued orders. The last thing that we want to do is let you down. So we always make quality a top priority.

When speaking of quality, we are more confident, our production manager often walks around in the workshops to watch all the stages of whole production process to ensure the products are being manufactured correctly as requested.

3 Fast turn-around- I used to work for NIKE company for 3 years after graduation in 2001, I learned what fast turn-around and quick delivery means to marketing.

4, Friendly cooperation- The purpose of communication is to solve issues, isn't it ? I don't like to argue with my customers , I know even I won the argument, at the same time, I hurt your feelings, I don't think you like working with this kind of suppliers who are arguing with you often. As mentioned above, even I won the argument in the end, but I know I actually lost, I lost my customers , so I'd rather give my clients more understanding than arguing, which will surely deepen the relationship between us.

5, Responsible and reliable-I am a responsible businessman, I won't play games when quality issues crop up. The party who made mistakes must be responsible for it.

6, Outstanding after-sale service- We are responsible for quality issues, I think the real sale starts after sale. Even order was delivered to your warehouse, the transaction is not over yet. We won't escape for quality issues if it were our things.

7, We not only produce the garments also can help source fabrics, solve the issues occurred in the production, develop new styles with you together, etc.

8 Fast response- Most of the time, all your emails could be answered instantly or in hours at most. When production commences, we always give updates about production status in a proactive way.

All above mentioned is what we are trying to do for you. Please let us know if you are interested in working with a supplier like this.



**Outdoor Jackets & Pants**



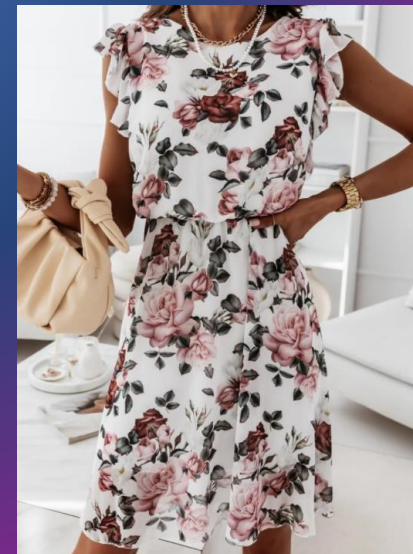
# Work Wear



# JEANS



# Women's Apparel



# Down Jacket & Winter Clothes





# Hoodies & T-SHIRTS







# ACCESSORIES



**Thanks for checking, We cannot  
wait to start working with you.  
Thanks again !** 