

# Résumé

## Personal information

First name, Surname:	Truls ERIKSON
Nationality	Norwegian
URL for personal website:	<a href="https://www.mn.uio.no/ifi/english/people/aca/trulser/index.html">https://www.mn.uio.no/ifi/english/people/aca/trulser/index.html</a>

## Education

Year	Faculty/department - University/institution - Country
2001	DBA, Manchester Business School, <b>University of Manchester</b> , UK. Visiting fellow at Harvard University in 1997.

## Positions - current and most recent academic employment

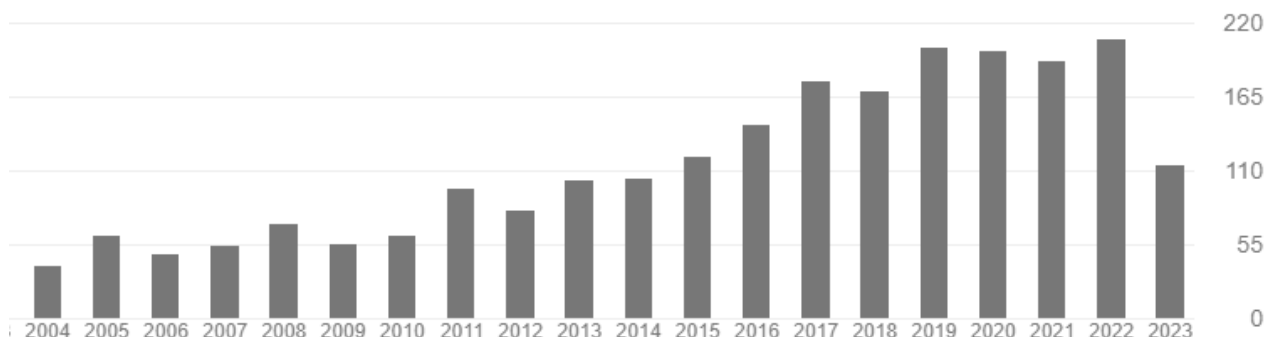
Year	Job title – Employer - Country
2008 - present	<b>Professor in Entrepreneurship</b> , Department of Informatics, Faculty of Natural Sciences and Mathematics, <b>University of Oslo</b> , Norway. Responsibilities: Group leader for the digital entrepreneurship research group (14 people). Visiting fellow at the University of Cambridge, UK in 2019.
2008-2017	<b>Academic and Executive Director</b> , Centre for Entrepreneurship, The centre was merged with the Department of Informatics, University of Oslo, at the Faculty of Natural Sciences and Mathematics, University of Oslo, Norway. Responsibilities: Group leader for the entrepreneurship research group (20 people), and responsible for the Master program, and the Gründerskolen (30 ETCS) and Social Entrepreneurship diplomas.
2008-2019	Adjunct Professor (20%), Bergen University College, on the west coast of Norway.
2008-2009	Adjunct Professor (20%), Norwegian University of Science and Technology, Norway.
2000-2008	<b>Associate Professor</b> , Department of Industrial Economics and Technology Management, <b>Norwegian University of Science and Technology (NTNU)</b> , Norway. Developed and taught the Technology Management course for all Siv. Ing. MSc students (1000+). Launched and taught executive courses on internationalization, negotiations and venture capital finance. Visiting fellow at Stanford University in 2002.

## Supervision of students

Master's students	Ph.D. students	University/institution - Country
~50	4 + 2 postdocs	Department of Industrial Economics and Technology Management, Norwegian University of Science and Technology (NTNU), Norway.
~50	4 + 1 postdoc	Department of Informatics, University of Oslo, Norway. Centre for Entrepreneurship, University of Oslo, Norway

## Publication overview of the last two decades until mid-2023:

According to CRISTIN (our national registration system), I have more than 80 publications. The most cited article (from my doctoral dissertation) has 500+ citations (Google Scholar). The next highest-cited article has 300+ citations, and the following has 200+ citations, totaling more than 2500 Google Scholar citations:



## Most recent publications

Erikson, Truls (2023). Negotiating possible futures. *Journal of Business Venturing Design*.

doi: 10.1016/j.jbvd.2023.100014.

Bjørnåli, Ekaterina S.; Erikson, Truls & Coleridge, Chris (2023). Competitive moves in new high-tech firms:

The role of board heterogeneity and family ties. *Journal of High Technology Management Research*.

ISSN 1047-8310. 34(2). doi: 10.1016/j.hitech.2023.100482.

Erikson, Truls; Coleridge, Chris & Bjørnåli, Ekaterina S. (2022). Venture governance and its dynamics:

Intraboard relationships and CEO duality. *Technovation*. ISSN 0166-4972. 115.

doi: 10.1016/j.technovation.2022.102540.

Undheim, Kristin., Erikson, Truls., Timmermans, Bram. 2022. True uncertainty and ethical AI: regulatory sandboxes as a policy tool for moral imagination, *AI & Ethics*.

Gan, Dennis & Erikson, Truls (2022). Venture governance as a syndicate. *Journal of Business Venturing Insights*. ISSN 2352-6734. 18. doi: 10.1016/j.jbvi.2022.e00330.

Gan, Dennis & Erikson, Truls (2022). Venture governance: CEO duality and new venture performance.

*Journal of Business Venturing Insights*. ISSN 2352-6734. 17. doi: 10.1016/j.jbvi.2022.e00304.

Erikson, Truls & Knockaert, Mirjam (2021). Negotiating incomplete contracts.

*Journal of Strategic Contracting and Negotiation*. ISSN 2055-5636. 5(3), s. 153–169. doi: 10.1177/20555636211042093.

Leunbach, Daniel; Erikson, Truls & Bjørnåli, Ekaterina S. (2020). A subjectivist approach to team entrepreneurship. *The Quarterly Journal of Austrian Economics*, 23(3-4), s. 542–567. doi: 10.35297/qjae.010079.

Leunbach, Daniel; Erikson, Truls & Rapp-Ricciardi, Max (2019). Muddling through Akerlofian and Knightian uncertainty: The role of sociobehavioral integration, positive affective tone, and polychronicity.

*Journal of International Entrepreneurship*. s. 1–20. doi: 10.1007/s10843-019-00255-2.

Erikson, Truls (2017). Skaleringsforhandlinger - utfordringer knyttet til rask vekst. *Magma - Tidsskrift for økonomi og ledelse*. ISSN 1500-0788. 0817, s. 79–85.

Bjørnåli, Ekaterina S.; Knockaert, Mirjam; Foss, Nicolai; Leunbach, Daniel & Erikson, Truls (2017). Unraveling the Black Box of New Venture Team Processes, *The Wiley Handbook of Entrepreneurship*. Wiley-Blackwell. ISSN 978-1-118-97083-6. s. 313–348. doi: 10.1002/9781118970812.ch15.

Erikson, Truls & Korsgaard, Steffen (2016). Knowledge as the source of opportunity. *Journal of Business Venturing Insights*. ISSN 2352-6734. 6, s. 47–50. doi: 10.1016/j.jbvi.2016.10.002.

George, Bradley; Erikson, Truls & Parhankangas, Annaleena (2016). Preventing dysfunctional conflict: examining the relationship between different types of managerial conflict in venture capital-backed firms. *Venture Capital: an International Journal of Entrepreneurial Finance*. ISSN 1369-1066. 18(4), s. 279–296. doi: 10.1080/13691066.2016.1224457.

Lahn, Leif Christian & Erikson, Truls (2016). Entrepreneurship education by design. *Education + Training*. ISSN 0040-0912. 58(7-8), s. 684–699. doi: 10.1108/ET-03-2016-0051.